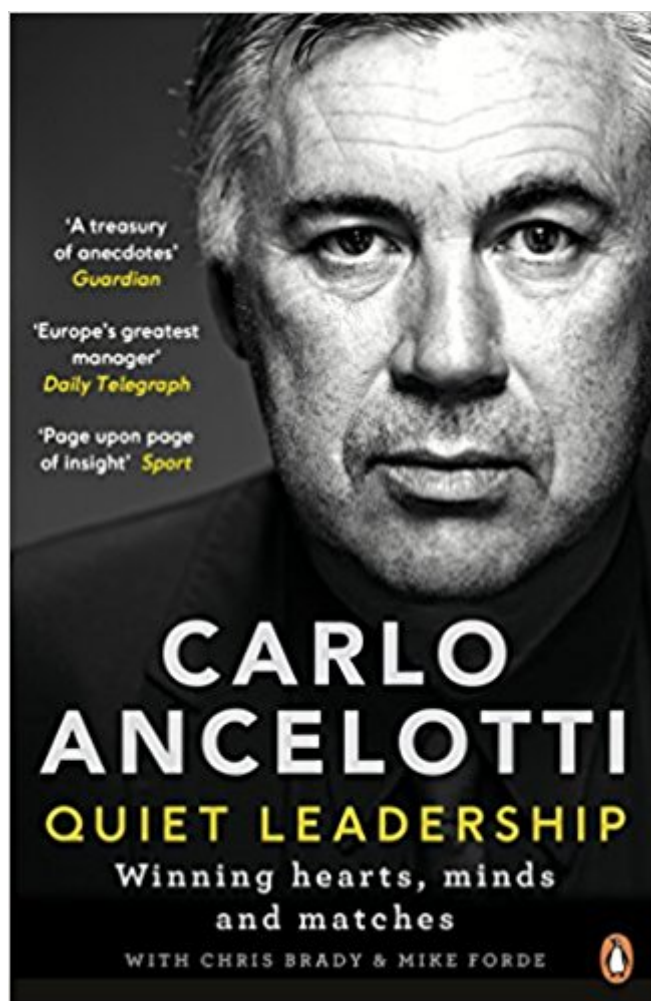


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# Carlo Ancelotti: Quiet Leadership: Winning Hearts, Minds And Matches



## Synopsis

Carlo Ancelotti is one of the greatest managers of all time, with five Champions League titles to his name. Yet his approach could not be further from the aggressive theatricals favored by many of his rivals. His understated style has earned him the fierce loyalty of players like David Beckham, Zlatan Ibrahimovic, and Cristiano Ronaldo. In *Quiet Leadership*, Ancelotti reveals the full, riveting story of his managerial career—his methods, mentors, mistakes, and triumphs—and takes us inside the dressing room to trace the characters, challenges, and decisions that have shaped him. The result is both a scintillating memoir and a rare insight into the business of leadership.

## Book Information

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## Customer Reviews

"Ancelotti is Europe's greatest manager." —Paul Hayward, *Telegraph* "There is nobody better than this international crisis manager to explain how to handle superstar players (Cristiano Ronaldo and Gareth Bale), difficult club presidents (Silvio Berlusconi and Roman Abramovich) and hysterical media." —Simon Kuper, *Financial Times* "A treasury of anecdote and insight."

—*Guardian* "Enjoyable and insightful." —*Financial Times Review* "Page upon page of insight." —*Sport*

Carlo Ancelotti has won the Champions League a record five times—twice as a player and three times as a manager. He has coached clubs including Parma, Juventus, AC Milan, Real Madrid, and Chelsea (winning the "Double" in 2010). He has won titles in every country in which he has managed and is entering his first season as manager for Bayern Munich.

This book offers valuable insight into a specific leadership style as exhibited by Ancelotti. Some are direct leaders who use a command style when managing people. Others use a quieter, more collaborative and subtle approach that sometimes go against the grain of what the romantic notion of a leader is as formed by pop culture. Ancelotti is not over-bearing or dictatorial. He compels his players to do the right thing and leads by setting an example as someone who is calm under pressure, slow to anger, and keeps in mind the well-being of the person when navigating the obstacles within the high-pressure and complex world of modern day football management. This book offers the reader insight into how Ancelotti's leadership style was used throughout his career and provides guidance as to how his techniques can be used at all levels of management. Between the carrot and the stick approach, Ancelotti's style uses the carrot. Is that the best way? That's up for you to decide, but you will undoubtedly come away with a respect for his style once you read his anecdotes. Best of all, the book contains sections where his former players and colleagues tell you exactly what they think of his style. It's a must read for every sports coach and manager in any field.

This book is a testament to the respect and admiration that Carlo Ancelotti has won from his peers across the world. It is also full of common sense that is applicable to any endeavor. Highly recommend!

I always told my residents and fellows that most you need to learn for business and life you can learn by paying attention to European soccer, the players, the team interactions, the managers, the owners, different country "styles" etc. Carlo Ancelotti wrote a masterful book, clearly the best book on applied leadership I have read in a long time. I have already given it to 10 of my family and closest associates. Waiting for his Bayern MÃ¼nchen addendum....

Amazing book, great examples. Getting inside the mind of a wonderful football genius. Definitely a must read, I strongly recommend to anybody who is into sports coaching or leadership in business.

Interesting to read about his quiet leadership style and what he has managed to do - both AS player and manager. Seems like he is a great person as well as a world class manager

Very thought provoking read. I work with coaches and athletes on a daily basis and see very applicable lessons that can be implemented at all levels of sports.

An excellent book; however, for the time spent researching, and the man involved IT SHOULD HAVE BEEN LONGER!

Cracking book. A must read if your a soccer lover!

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